



Harry Thomas

EXPERIENCE

September 2018 - Current

Freelance Video Content Creator PlasteredLips

- Collaborated with specialists, producers and designers to produce original video content.
- Managed pre-production tasks such as developing content plans and overall message.
- Used Canon & Sony cameras to record component shots at over dozens of different locations.
- Edited over 350+ hours of footage from chronological production order into story format and added effects using Final Cut pro, Premiere and After effects.
- Configured shots based on daily needs, weather and lighting conditions and available equipment.
- Handled technical setup such as lighting and sound for each shot.
- Safely transported equipment worth over £5000 to various locations.
- Defined strategies and created a plan to achieve ambitious operational objectives.
- Contributed to development, planning and completion of project initiatives.
- Provided excellent service and attention to customers when face-to-face or through phone conversations.
- Achieved cost-savings by developing functional solutions to client problems.
- Delivered files to customers on time.
- Created agendas and communication materials for client meetings.

October 2020 - Current

Sales Consultant United Grand Lodge of England, Freemasons' Hall

- Listened to customers to understand needs and refer to optimal services.
- Arranged new merchandise with signage and appealing displays to encourage customer sales and move overstock items.
- Greeted incoming customers and provided expert sales and service to drive revenue.
- Demonstrated products in effort to show potential buyers benefits and advantages and encourage purchases.
- Maintained knowledge of current promotions, exchange guidelines, payment policies and security practices.
- Maintained productive relationships with existing customers through exceptional follow-up after sales.
- Handled credit and debit card payment processing to complete purchasing experience.
- Maintained client satisfaction ratings by offering proactive resolution ideas while driving actionable responses to questions, concerns or challenges.
- Tracked industry trends and pursued professional development opportunities to strengthen product and service knowledge.

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SUMMARY

Freelance film production of 6 years with both on-set and office experience. Extensive experience using Sony & Canon line of cameras and equipment, as well in-depth understanding of Final Cut Pro, Adobe suite and Affinity Suite of programs.

Portfolio Site:

Plasteredlips.co.uk

SKILLS

- Editing skills
- Working collaboratively
- Data management
- People skills

- Oversaw management and implementation of new revenue strategies, sales initiatives and customer engagement tactics to increase market share.
- Worked with fellow sales team members to achieve group targets.
- Implemented needs assessment mechanisms to identify demand for products and services.
- Recommended, planned and implemented promotional strategies to increase market share.
- Worked with production teams to assess, update and optimize delivery dates for customers.

March 2018 - October 2018

Customer Associate Happy Socks

- Located merchandise to help customers find specific items.
- Monitored customer activity to assist quickly and prevent theft.
- Responded to customer questions by sharing information on Happy Socks Products.
- Boosted sales by sharing benefits over competitor options.
- Recorded inquiry details and action taken to assist customers or resolve problems.
- Processed customer transactions and provided receipts.
- Engaged with customers and worked to resolve product and service issues.

January 2017 - February 2018

Music Teacher Felix School Of Rock | London , Kidbrooke

- Maintained participants progress by evaluating and adjusting strategies.
- Help compose music with kids and cover songs.
- Taught kids how to play their chosen instruments.
- Helped students appreciate arts with instructional and immersive techniques.
- Organized special events, school concerts and music competitions.
- Maintained school equipment and rentals in top condition.

EDUCATION AND TRAINING

June 2016

Diploma | Digital Media BTEC

Thomas Tallis , Thomas Tallis School, Kidbrooke Park Road, London

June 2016

Diploma | IT BTEC

Thomas Tallis , Thomas Tallis School, Kidbrooke Park Road, London

June 2016

Diploma | Music BTEC

Thomas Tallis